

# Unique Medicare Beneficiaries Served by Radiologists: Which of Us “Touch” the Most Patients?

Hoque KE<sup>1</sup>, Rosenkrantz AB<sup>2</sup>, Hemingway J<sup>3</sup>,  
Hughes DR<sup>3</sup>, Duszak R<sup>4</sup>

*1. Stanford University School of Medicine, Palo Alto, CA*

*2. New York University School of Medicine, New York, NY*

*3. Harvey L. Neiman Health Policy Institute, Reston, VA*

*4. Emory University School of Medicine, Atlanta, GA*



@HawkImaging  
@arosenkrantzmd  
@economeer  
@RichDuszak

## ACR 2018

Hoque KE<sup>1</sup>, Rosenkrantz AB<sup>2</sup>, Hemingway J<sup>3</sup>, Hughes DR<sup>3</sup>, Duszak R<sup>4</sup>

1. Stanford University School of Medicine, Palo Alto, CA
2. New York University School of Medicine, New York, NY
3. Harvey L. Neiman Health Policy Institute, Reston, VA
4. Emory University School of Medicine, Atlanta, GA

*The authors of this work have no relevant financial disclosures.*

**Please note, with permission of the ACR 2018 poster competition team, this work was recently published in the Journal of the American College of Radiology (JACR).**

## Unique Medicare Beneficiaries Served: A Radiologist-Focused Specialty-Level Analysis

*Andrew B. Rosenkrantz, MD, MPA<sup>a</sup>, Kristina Hoque, MD, PhD<sup>b</sup>, Jennifer Hemingway, MS<sup>c</sup>,  
Danny R. Hughes, PhD<sup>c,d</sup>, Richard Duszak Jr, MD<sup>e</sup>*



@HawkImaging  
@arosenkrantzmd  
@economeer  
@RichDuszak

# Purpose

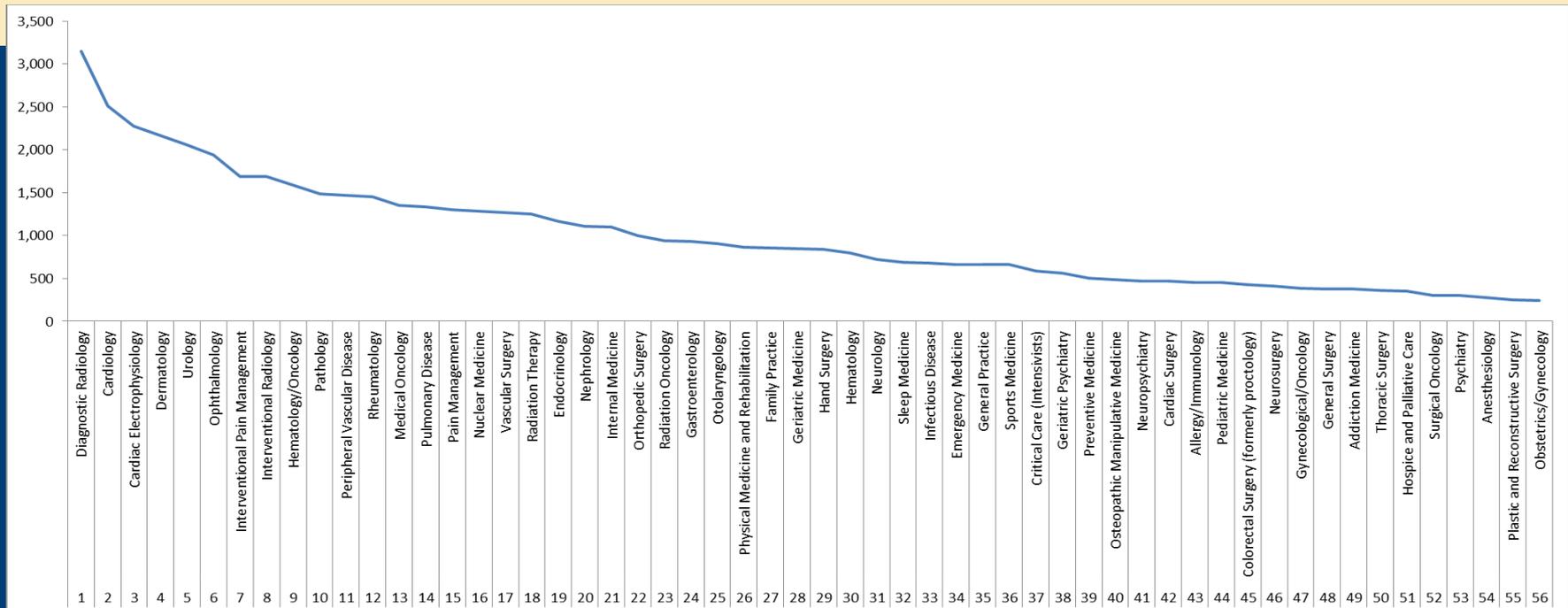
- \* Prior work demonstrated radiologists serve more unique Medicare beneficiaries each year than any other specialty.
- \* The aims of this study were to compare the number of unique Medicare fee-for-service beneficiaries served by radiologists and other physicians and to identify characteristics of radiologists serving the most number of unique patients.

# Materials and Methods

- \* The Medicare Provider Utilization and Payment Data: Physician and Other Supplier Public Use Files were obtained from CMS for 2012, 2013, and 2014
- \* Physicians listed in all 3 years' files were identified to assess only those physicians participating in the Medicare program for the entirety of 2013. Subsequent analysis was performed using the Medicare Physician and Other Supplier Aggregate table for 2013.
- \* The count of unique beneficiaries served was extracted for each physician. Also extracted from the file was each physician's primary specialty, as self-identified at the time of Medicare enrollment.
- \* The 2013 Physician and Other Supplier File was used to identify each physician's gender, and location of practice.
- \* The Medicare Physician Compare database [7] was used to determine each radiologist's group practice size, year of medical school, and group practice identifier.
- \* Multivariable linear regression was then performed on all of the characteristics to identify significant independent predictors of total beneficiaries served among radiologists.

# Results

- \* A total of 56 unique physician specialties providing services to Medicare FFS beneficiaries were identified in 2013 (Fig. 1)
- \* Of these, diagnostic radiologists on average served the largest number of unique beneficiaries of any specialty (3,150 2,344). Others in the top five included cardiology (2,511 2,000), cardiac electrophysiology (2,279 1,604), dermatology (2,164 2,023), and urology (2,061 1,711).



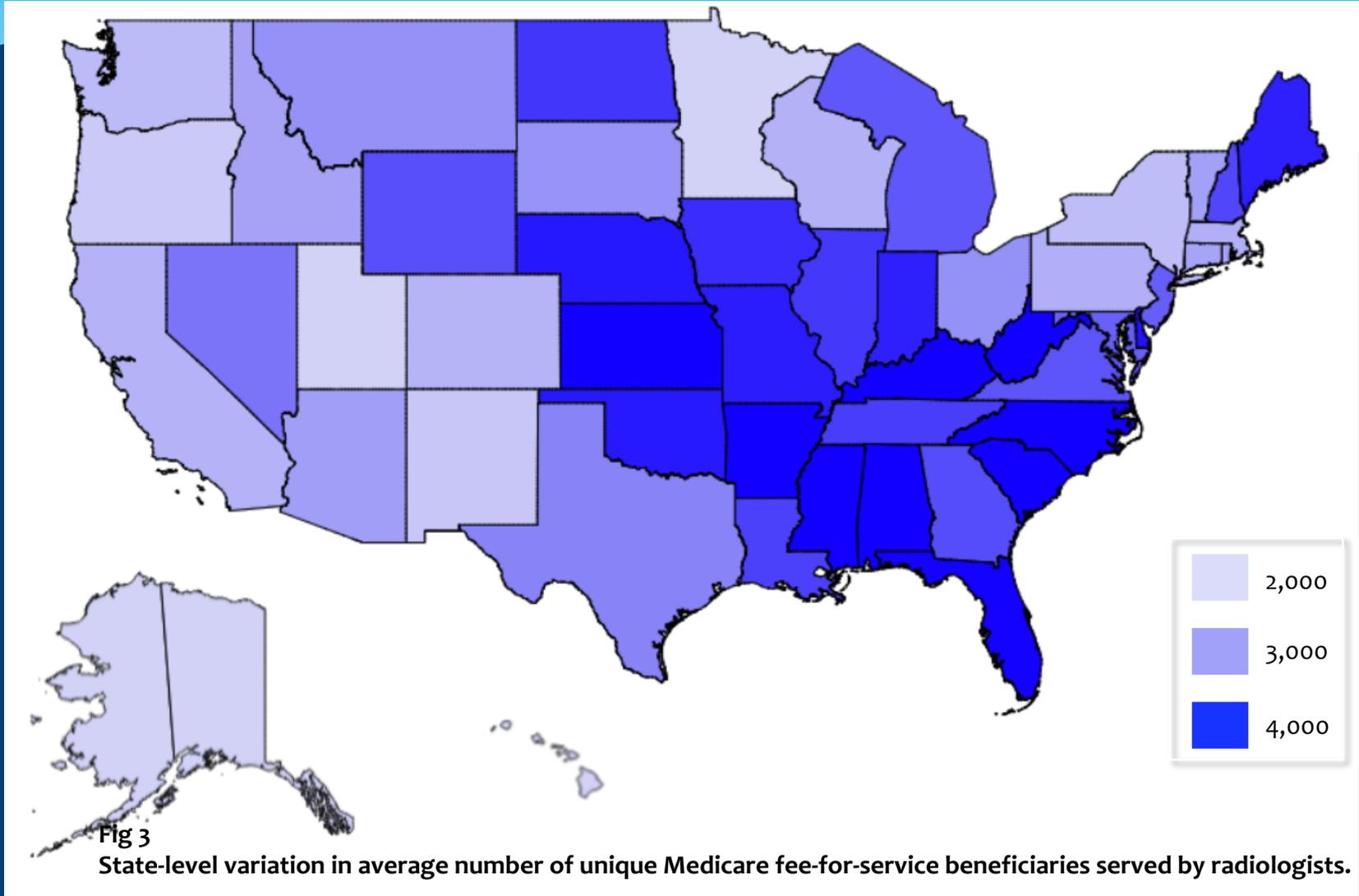
**Table 1** Number of unique Medicare fee-for-service beneficiaries served by radiologists, stratified by radiologist characteristics

| Cohort                      | n      | Mean  | SD    |
|-----------------------------|--------|-------|-------|
| Overall                     | 27,467 | 3,067 | 2,341 |
| <b>Practice pattern</b>     |        |       |       |
| Generalist                  | 15,836 | 3,866 | 2,431 |
| Subspecialist               | 11,614 | 1,981 | 1,685 |
| <b>Among subspecialists</b> |        |       |       |
| Abdominal                   | 2,075  | 1,919 | 1,465 |
| Breast                      | 2,238  | 2,594 | 1,955 |
| Cardiothoracic              | 1,925  | 1,094 | 1,921 |
| Musculoskeletal             | 1,732  | 987   | 1,993 |
| Neuroradiology              | 1,650  | 2,774 | 2,199 |
| Nuclear medicine            | 914    | 524   | 1,054 |
| Vascular and interventional | 1,176  | 1,922 | 1,299 |
| <b>Years in practice</b>    |        |       |       |
| ≤9                          | 2,760  | 2,802 | 2,081 |
| 10-24                       | 12,227 | 3,120 | 2,283 |
| ≥25                         | 10,083 | 3,220 | 2,490 |
| <b>Group practice size</b>  |        |       |       |
| ≤9                          | 3,879  | 3,669 | 2,810 |
| 10-49                       | 9,725  | 3,649 | 2,363 |
| 50-99                       | 3,348  | 3,174 | 2,133 |
| ≥100                        | 8,118  | 2,218 | 1,854 |
| <b>Geographic region</b>    |        |       |       |
| Midwest                     | 6,317  | 3,217 | 2,269 |
| Northeast                   | 6,382  | 2,591 | 1,979 |
| South                       | 9,130  | 3,716 | 2,625 |
| West                        | 5,461  | 2,432 | 1,980 |
| <b>Practice rurality</b>    |        |       |       |
| Urban                       | 26,212 | 3,092 | 2,333 |
| Rural                       | 639    | 3,551 | 2,752 |
| <b>Gender</b>               |        |       |       |
| Female                      | 5,839  | 2,521 | 1,986 |
| Male                        | 21,628 | 3,214 | 2,407 |
| <b>Practice type</b>        |        |       |       |
| Nonacademic                 | 19,992 | 3,427 | 2,424 |
| Academic                    | 4,951  | 1,932 | 1,515 |

# Results

- \* The number of unique beneficiaries was larger for male (3,214) than female (2,521) radiologists, rural (3,551) than urban (3,092) radiologists, nonacademic (3,427) than academic (1,932) radiologists, and radiologists in the South (3,716) than those in other geographic regions (range, 2,432-3,217).
- \* The number of unique beneficiaries served also increased with smaller group practice sizes (2,218 for 100 group members versus 3,669 for 9 members).
- \* In addition, the number of unique beneficiaries served increased (P = .038) with increasing years in practice (2,803 for 9 years versus 3,220 for 25 years).
- \* The number of unique beneficiaries served was higher for generalists (3,866) than subspecialists (1,981) (Fig. 2).
- \* Among subspecialists, the number of unique beneficiaries was highest for breast radiologists (2,594)

# Results



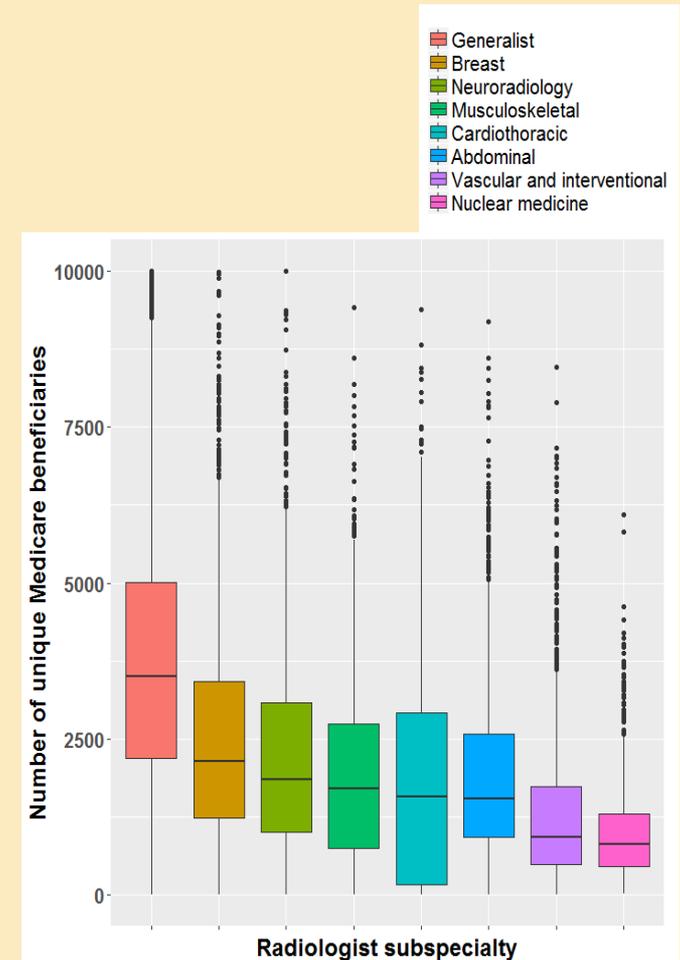
# Results

Table 2  
Multivariable linear regression for predicting number of unique Medicare fee-for-service beneficiaries served by radiologists

Table 2 Multivariable linear regression for predicting number of unique Medicare fee-for-service beneficiaries served by radiologists

| Feature                          | Reference        | Criterion       | $\beta$ | P     |
|----------------------------------|------------------|-----------------|---------|-------|
| Practice pattern                 | Subspecialists   | Generalists     | +1,542  | <.001 |
| Geographic region                | West             | South           | +1,176  | <.001 |
| Geographic region                | West             | Northeast       | +312    | <.001 |
| Geographic region                | West             | Midwest         | +779    | <.001 |
| Academic status                  | Academic         | Nonacademic     | +328    | <.001 |
| Years in practice                | $\leq 9$         | 10-24           | +181    | <.001 |
| Years in practice                | $\leq 9$         | $\geq 25$       | +253    | <.001 |
| Group practice size              | $\geq 100$       | 10-49           | +788    | <.001 |
| Group practice size              | $\geq 100$       | 50-99           | +693    | <.001 |
| Group practice size              | $\geq 100$       | $\geq 100$      | +500    | <.001 |
| Gender                           | Female           | Male            | +225    | <.001 |
| Practice rurality                | Urban            | Rural           | +159    | .073  |
| <b>Among only subspecialists</b> |                  |                 |         |       |
| Geographic region                | West             | South           | +675    | <.001 |
| Geographic region                | West             | Northeast       | +265    | <.001 |
| Geographic region                | West             | Midwest         | +629    | <.001 |
| Academic status                  | Academic         | Non-academic    | +191    | <.001 |
| Years in practice                | $\leq 9$         | 10-24           | +105    | .034  |
| Years in practice                | $\leq 9$         | $\geq 25$       | +91     | .081  |
| Group practice size              | $\geq 100$       | 10-49           | +139    | .019  |
| Group practice size              | $\geq 100$       | 50-99           | +605    | <.001 |
| Group practice size              | $\geq 100$       | $\geq 100$      | +597    | <.001 |
| Gender                           | Female           | Male            | +400    | <.001 |
| Practice rurality                | Urban            | Rural           | -543    | <.001 |
| Subspecialty                     | Nuclear medicine | Abdominal       | +906    | <.001 |
| Subspecialty                     | Nuclear medicine | Breast          | +1,644  | <.001 |
| Subspecialty                     | Nuclear medicine | Cardiothoracic  | +1,025  | <.001 |
| Subspecialty                     | Nuclear medicine | Musculoskeletal | +813    | <.001 |
| Subspecialty                     | Nuclear medicine | Neuroradiology  | +1,005  | <.001 |
| Subspecialty                     | Nuclear medicine | VIR             | +32     | .703  |

Note: VIR = vascular and interventional radiology.



# Discussion

Among 56 uniquely identifiable physician specialties, diagnostic radiologists on average served the highest number of unique Medicare fee-for-service beneficiaries in 2013.

- \* Among radiologists, the number of unique beneficiaries served was higher for those who are males and generalists, and part of rural, smaller, Southern, and non-academic practices.

# Discussion

- \* Among subspecialist radiologists, the number of unique beneficiaries served was highest for breast imagers and lowest for nuclear medicine physicians and vascular and interventional radiologists.
- \* The large number of served beneficiaries indicates radiology's prominent role in orchestrating patient care and provides radiologists with immense opportunities to expand the face of the specialty.
- \* An understanding of which radiologists serve the largest volumes of unique patients may help radiology practices more effectively target patient engagement and other Imaging 3.0 efforts.

# Conclusions

- \* The sheer number of unique beneficiaries served provides radiologists with immense opportunities to expand the face of radiology, but only if they are willing to change their historic stereotype role as “invisible” physicians [13].
- \* For instance, radiologists may seek to more heavily engage patients, for example, through direct communication of examination results [14]. Radiologists are also encouraged to more heavily embrace opportunities to partner and interact with ordering physicians, serving, for example, as champions of Image Wisely [15] or appropriate use criteria [16] initiatives.
- \* An understanding of which radiologists serve the largest volumes of unique patients may thus help radiology practices target such patient engagement and Imaging 3.0 efforts and prioritize physician resources accordingly [2].

# References

- \* 1. Rosenkrantz AB, Hirsch JA, Allen B Jr, Wang W, Hughes DR, Nicola GN. The Proposed MACRA/MIPS threshold for patient-facing encounters: what it means for radiologists. *J Am Coll Radiol* 2017;14: 308-15.
- \* 2. Ellenbogen PH. Imaging 3.0: what is it? *J Am Coll Radiol* 2013;10: 229.
- \* 3. Kemp JL, Mahoney MC, Mathews VP, Wintermark M, Yee J, Brown SD. Patient-centered radiology: where are we, where do we want to be, and how do we get there? *Radiology* 2017;285: 601-8.
- \* 4. Centers for Medicare and Medicaid Services. Medicare provider utilization and payment data: physician and other supplier. Available at: <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Medicare-Provider-Charge-Data/Physician-and-Other-Supplier.html>. Accessed February 4, 2018.
- \* 5. Centers for Medicare and Medicaid Services. Medicare fee-for-service provider utilization & payment data physician and other supplier public use file: a methodological overview. Available at: <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Medicare-Provider-Charge-Data/Downloads/Medicare-Physician-and-Other-Supplier-PUF-Methodology.pdf>. Accessed December 10, 2017.
- \* 6. Missouri Census Data Center. Metadata for dataset /pub/data/georef/ zcta\_master. Available at: [http://mcdc.missouri.edu/data/georef/zcta\\_master.Metadata.html](http://mcdc.missouri.edu/data/georef/zcta_master.Metadata.html). Accessed March 6, 2017.
- \* 7. Centers for Medicare and Medicaid Services. Physician Compare. Available at: <https://www.medicare.gov/physiciancompare/>. Accessed February 4, 2018.
- \* 8. Accreditation Council for Graduate Medical Education. Accreditation Data System. Available at: <https://apps.acgme.org/ads/public/>. Accessed September 4, 2017.
- \* 9. Rosenkrantz AB, Wang W, Hughes DR, Ginocchio LA, Rosman DA, Duszak R Jr. Academic radiologist subspecialty identification using a novel claims-based classification system. *AJR Am J Roentgenol* 2017;208:1249-55.
- \* 10. Rosenkrantz AB, Wang W, Bodapati S, Hughes DR, Duszak R Jr. Private practice radiologist subspecialty classification using Medicare claims. *J Am Coll Radiol* 2017;14:1419-25.
- \* 11. Harvey L. Neiman Health Policy Institute. Neiman Imaging Types of Service. Available at: <http://www.neimanhpi.org/neiman-imagingtypes-of-service-nitos/>. Accessed February 4, 2018.
- \* 12. Bhargavan M, Sunshine JH. Workload of radiologists in the United States in 2002-2003 and trends since 1991-1992. *Radiology* 2005;236:920-31.
- \* 13. Glazer GM, Ruiz-Wibbelsmann JA. The invisible radiologist. *Radiology* 2011;258:18-22.
- \* 14. Gunn AJ, Mangano MD, Choy G, Sahani DV. Rethinking the role of the radiologist: enhancing visibility through both traditional and nontraditional reporting practices. *Radiographics* 2015;35: 416-23.
- \* 15. Image Wisely. Available at: <http://www.imagewisely.org/>. Accessed December 11, 2017.
- \* 16. Centers for Medicare and Medicaid Services. Appropriate use criteria program. Available at: <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Appropriate-Use-Criteria-Program/index.html>. Accessed December 11, 2017.
- \* 17. Gilbert K, Hawkins CM, Hughes DR, et al. Physician rating websites: do radiologists have an online presence? *J Am Coll Radiol* 2015;12: 867-71. 6