

## **ATTORNEY REFERRAL INFORMATION**

The ACR Legal Department provides referrals to attorneys for those radiologists and radiation oncologists who do not have representation, or who have an attorney but would like to consult with a specialist in a particular area of the law, such as medical staff bylaws. We also may provide general information on specific issues, such as contracts, with this referral sheet. Some of the information may be in sample format. Please be advised that any materials we provide are for informational purposes only and not meant to substitute for legal counsel.

While it is not essential that you have local counsel to represent you, your attorney should be familiar with your state law and administrative regulations pertaining to medical practice. Of course, it is important that you and the attorneys discuss fee arrangements, as well as the time they expect to spend on the matter, before retaining any of them to represent you.

Thank you for contacting the ACR Legal Department. If you need further assistance or have questions about the *Business Practice Issues* section of the web site, please call 1-800-227-5463 and ask for Dee Salem or you may email her at [dsalem@acr.org](mailto:dsalem@acr.org) or [legal@acr.org](mailto:legal@acr.org).

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Jeff works with an impressive team of attorneys who specialize in all areas affecting the HME, pharmacy and hospital industries and affecting other health care professionals. The firm's Health Care Group works closely with the Department of Justice, Office of Inspector General, Centers for Medicare and Medicaid Services, National Supplier Clearinghouse, Medicare Administrative Contractors, Food and Drug Administration, state Medicaid programs, state pharmacy licensing boards, and other federal and state regulatory agencies.

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The firm was founded in 1973 dedicated to the health care industry. Today, the firm has more than 300 lawyers in ten offices with focused practices in health law, labor and employment law, corporate and commercial law, government contracts and litigation. With more than ninety lawyers practicing health law full-time, the firm was recently reported by the *National Law Journal*, the third largest health law practice in the United States. Practice areas include: antitrust; bankruptcy/restructuring; business transactions, including joint ventures; compliance counseling and defense; federal and state legislative/regulatory; fraud and abuse; managed care; Medicare and third-party reimbursement; peer review; and professional liability and malpractice defense. (note: EPSTEIN BECKER & GREEN has firms licensed in GA, NY, DC, CA, CT, NJ, MA, TX, and IL.)

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Jennifer L. Graul, P.C. represents physicians and other health care providers in a broad range of regulatory and transactional matters under both federal and state laws. We routinely work with physicians to address regulatory compliance issues, corporate structuring and financing, mergers and acquisitions, employment matters, licensing and credentialing issues, government and third party reimbursement issues, privacy and security, practice management concerns, and a variety of other related matters.

Because each sector of the health care industry has its own unique rules and standards for operation, we believe industry knowledge is an essential tool in our representation. We dedicate significant time and effort to stay well informed about rapidly developing issues in the health care industry. We pride ourselves on delivering strategic, accurate, practical advice based on a thorough understanding of our clients' goals.

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Cox Smith understands not only the law but the business of healthcare. Whether the client is a hospital or a provider organization, a producer of pharmaceuticals or of medical devices, or a retailer of healthcare products and services, virtually every practice group in our firm is positioned to provide focused guidance to meet our clients' sophisticated operational needs. That includes corporate, financing, labor, litigation, intellectual property, restructurings and reorganizations, privacy and real estate concerns. And because we are familiar with the relationships that exist among providers, suppliers, third-party payors and regulators, we can effectively advance our clients' legal and business interests while meeting the unique requirements of the industry's changing competitive landscape.

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Mr. Henderson focuses on representation of physicians, hospitals, home health agencies, nursing homes, pharmaceutical manufacturers, and other health care industry providers and suppliers on a broad range of transactional and regulatory matters. His corporate and securities experience includes formation, financing, capitalization, mergers and acquisitions, divestitures, conversions, shareholder disputes, commercial transactions, and other matters affecting profit and non profit corporations, limited liability companies, and partnerships in health care and a broad range of other industries.

**Russell Hill**

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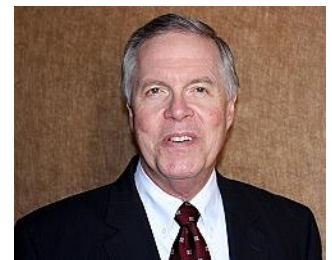
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Mr. Hill's primary areas of practice are Mergers & Acquisitions (M&A) and Healthcare. In the M&A area, he is primarily engaged in the buying and selling of privately held companies and divisions, with such transactions ranging up to \$150,000,000.00 in enterprise value. With respect to healthcare transactions, Mr. Hill represents clients as to business, contractual, and regulatory concerns affecting healthcare providers.

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Hermes Sargent Bates is a full service law firm with more than 45 attorneys who work with a wide array of local, national, and international clients in the risk, manufacturing, services, and commercial sectors. The firm provides legal and professional services in the areas of: appellate & litigation support, banking and finance, bankruptcy and creditors' rights, commercial litigation, construction, consumer finance litigation, corporate directors' and officers' liability, employment and labor, environmental/toxic tort litigation, healthcare, insurance, mass tort litigation, medical malpractice, premises liability, products liability, professional liability, real estate, securities litigation, transportation, and workers' compensation.

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Mr. Morrison is a partner in the Health Care section of Jackson Walker and specializes in the regulatory and transactional aspects of health care law. He has extensive background in Medicare and Medicaid regulatory and reimbursement issues, fraud and abuse, and physician referral legislation.

**Kathy L. Poppitt**

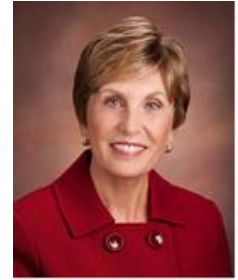
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Cox Smith understands not only the law but the business of healthcare. Whether the client is a hospital or a provider organization, a producer of pharmaceuticals or of medical devices, or a retailer of healthcare products and services, virtually every practice group in our firm is positioned to provide focused guidance to meet our clients' sophisticated operational needs. That includes corporate, financing, labor, litigation, intellectual property, restructurings and reorganizations, privacy and real estate concerns. And because we are familiar with the relationships that exist among providers, suppliers, third-party payors and regulators, we can effectively advance our clients' legal and business interests while meeting the unique requirements of the industry's changing competitive landscape.

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Sharron's practice is focused on corporate, transactional, and regulatory matters relating to the operation and creation of various physician and other health care provider entities, independent diagnostic testing facilities, radiation cancer centers, hospitals and ambulatory surgery centers. Sharron combines her knowledge of healthcare law with her years of hospital financial management experience in representing her clients. Areas of practice include interpreting and analyzing compliance with federal and state anti-fraud and abuse statutes and applicable regulations, and the Stark statute and regulations; interpreting reimbursement issues, including Medicare and Medicaid rules and regulations, related to physician and other health care providers, including provider applications; consultation and drafting of a variety of productivity-based compensation formulas for physician groups and other organizations; organizing and structuring ancillary service arrangements, both in physician practices and in stand-alone centers, including imaging centers, laboratories, radiation cancer centers, physical therapy services, and sleep labs; design and implementation of compliance plans; including assisting in risk analysis, providing required education of health care laws and regulations, and developing policies and procedures; advising and assisting in privileged internal client investigations for compliance with various healthcare statutes, regulations and Medicare/Medicaid billing requirements; transactions relating to the creation, merger, and acquisition of various physician and other provider organizations, including Texas State Medical Board certification as non-profit health care organizations, joint ventures, and management organizations; Texas regulatory requirements and various management and corporate organizational issues.