

## **ATTORNEY REFERRAL INFORMATION**

The ACR Legal Department provides referrals to attorneys for those radiologists and radiation oncologists who do not have representation, or who have an attorney but would like to consult with a specialist in a particular area of the law, such as medical staff bylaws. We also may provide general information on specific issues, such as contracts, with this referral sheet. Some of the information may be in sample format. Please be advised that any materials we provide are for informational purposes only and not meant to substitute for legal counsel.

While it is not essential that you have local counsel to represent you, your attorney should be familiar with your state law and administrative regulations pertaining to medical practice. Of course, it is important that you and the attorneys discuss fee arrangements, as well as the time they expect to spend on the matter, before retaining any of them to represent you.

Thank you for contacting the ACR Legal Department. If you need further assistance or have questions about the *Business Practice Issues* section of the web site, please call 1-800-227-5463 and ask for Dee Salem or you may email her at [dsalem@acr.org](mailto:dsalem@acr.org) or [legal@acr.org](mailto:legal@acr.org).

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The firm is a law and consulting firm of seven lawyers and six consultants servicing exclusively hospitals, physicians, physician networks, healthcare facilities, PHOs, IPAs, provider sponsored HMOs and MSOs through the United States. The firm addresses all legal needs and provides consulting services in areas such as strategic planning, market studies, business plan development, pension plans, and practice management. The firm serves clients across the nation as well as three countries abroad.

### **Michael Burke, J.D.**

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Mike Burke is a shareholder of Kalogredis, Sansweet, Dearden and Burke, Ltd. He focuses his practice on representing physicians and physician groups, dentists and other health care providers in various transactional matters, including but not limited to analyzing, negotiating and drafting employment agreements and co-ownership documents such as shareholders' agreements and operating agreements, examining Medicare fraud and abuse issues (Stark, Anti-Kickback), representing physicians in negotiating arrangements with hospitals and health systems, analyzing reimbursement issues, and analyzing and structuring joint venture arrangements. Mike is a Summa Cum Laude graduate of both the University of Miami School of Law and Temple University. He graduated 2nd in his class at the University of Miami, was a member of the University of Miami Law Review and was inducted into the Order of the Coif. Mike has been practicing law in the health care field since his graduation in 1991, and is licensed to practice in both Pennsylvania and New Jersey. He has authored numerous articles for both local and national publications and speaks on various topics related to health care law on a local and national basis.

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Mr. Cassidy's practice as a health law attorney includes the fundamental entities, including PCs, LLCs, non-profit corporations, partnerships, and reimbursement, managed care contracting, fraud and abuse, medical staff and credentialing issues, corporate compliance, and tax exempt organization issues. Mike's healthcare experience also includes HIPAA privacy and transaction issues. Mike was named to the list of Best Lawyers in America® for Health Care Law in 2009, as well as one Pennsylvania's Super Lawyers® for Health Care Law in 2005, 2006, 2007, 2008. He received the Pennsylvania Bar Association's "Excellence in Health Care Law Award" for 2003. Mike is the publisher of the Med Law Blog ([www.medlawblog.com](http://www.medlawblog.com)), the firm's health law blog. Mike is licensed to practice in Pennsylvania and West Virginia and is admitted to the U.S. Supreme Court, the U.S. Tax Court, the Pennsylvania Supreme Court and various federal courts. He received his B.A. from Brown University and his J.D. from the University of Pittsburgh School of Law. He has an AV rating for legal ability and ethical standards awarded by this national directory of lawyers.

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Ms. Dermody, a partner in the Pittsburgh office, has experience with antitrust matters in the health care industry, and also focuses her practice in litigation and counseling in a variety of anti-trust matters, including mergers, joint ventures, distributor relations, and price-fixing.

**Carolyn D. Duronio, J.D.**  
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Ms. Duronio, a partner in the Pittsburgh office and a member of the Tax Group, has extensive experience in representing exempt organizations, including health care entities, in planning operations and transactions and before the Internal Revenue Service and the federal courts.

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Mr. Giles has almost 29 years of trial judge experience, having handled a docket spanning the wide spectrum of civil and criminal cases typical of a busy metropolitan district. He was appointed by the Multi-Litigation Panel to manage for trial readiness, and attempt to settle, significant MDL cases, among them *In re Asbestos Products Liability Litigation*, which now involves more than 13 million claims and was first presided over by the Honorable Charles R. Weiner, and *In re Air Crash near Peggy's Cove*, which involved a Swiss Air crash over international waters near Nova Scotia in September 1998.

**Alice G. Gosfield, J.D.**

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Ms. Gosfield addresses matters that are typically those about which radiologists are concerned and on a national level. These issues include Medicare reimbursement, managed care contracting, clinical practice guidelines and quality issues, utilization review concerns, contracting with hospitals and other facilities, structuring relationships for fraud and abuse and Medicare reimbursement compliance, and employment relations among physicians. Ms. Gosfield DOES NOT DO antitrust opinion litigation, malpractice advice, or general corporate work.

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Jean C. Hemphill is a partner in the firm's Business and Finance Department and the chair of the firm's multidisciplinary Health Care Practice Group. Ballard attorneys counsel health care industry clients on health law regulatory, transactional, compliance and government investigations, tax exempt and general financing, employee benefits and compensation, and labor and employment matters. For over ten years, Ms. Hemphill has represented a large radiology practice in connection with business transactions, exclusive hospital-based service agreements, payer contracts and the like. She also represents academic medical center components, clinics and other health care providers and facilities. She is a co-author of the 2010 Employer's Guide to Health Care Reform, published by Wolters Kluwer.

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Bill Kalogredis is a shareholder of Kalogredis, Sansweet, Dearden and Burke, Ltd. Bill founded the firm in 1981 and he has been advising physicians, dentists and other health care professionals since 1974. Bill focuses his practice on practice sales and mergers, group practice arrangements (including analyzing, negotiating and drafting documents relative to buy-ins, buy-outs, employment agreements, co-ownership agreements, non-compete agreements and separation agreements), joint ventures, valuation of practices, analyzing and evaluating practice options for doctors, analyzing and negotiating physician arrangements with hospitals and related matters dealing with the business of medicine. Bill graduated from Providence College and attended Villanova University School of Law. At Villanova, he was an Associate Editor of its Law Review and a member of the Order of the Coif. Bill has spoken and written extensively and he has been recognized for his legal abilities as a Pennsylvania Super Lawyer® and by being AV® Peer Review Rated by Martindale-Hubbell®.

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Ms. Kearney is a partner in Pittsburgh and is deputy head of the Pittsburgh Litigation Group. Her practice includes litigation for health care clients such as pharmaceutical companies and health care providers.

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Mr. LeBlond, a partner in the Pittsburgh office, focuses his practice on employee benefits matters. He has worked extensively with the special problems of nonprofit organizations generally and with health care institutions in particular, and has counseled and represented hospitals and other health care providers regarding qualified and non-qualified retirement plans.

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Bill is a partner in the firm's Health Law Practice and has extensive experience in regulatory health care law, particularly in Medicare and Medicaid compliance, the Stark physician self referral law, the Medicare Anti-Kickback law, the False Claims Act, CLIA, HIPAA, EMTALA and other federal and state regulatory requirements. He also counsels clients on: the formation of corporations, LLCs and other business entities; contractual relationships and compliance with federal and state regulations; credentialing and medical staff matters; reimbursement and payor disputes; professional licensure; fraud and abuse; and practice separations/ Bill is a frequent speaker on health care topics at national and regional conferences and is frequently contributing to, or being quoted by, national and regional health care publications.

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Ms. Munsch, a partner in the Pittsburgh office, engages in the full range of general labor and employment representation for management clients in both private and public sectors, with an emphasis on equal opportunity matters of all kinds.

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Al is a partner in the firm's Health Law Practice and concentrates his practice in representing physicians, health care institutions and ambulatory surgery centers. Al assists his physician clients with: the formation of large, single specialty and multi-specialty groups; technical aspects of billing and reimbursement; the sale, reacquisition, and reestablishment of private practices; retaining and recruiting associates; and advice related to the business of medicine.

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Todd serves as Co-Chair of the firm's Health Law Practice. He is a regulatory and transactional health care attorney with a focus on fraud and abuse counseling, Medicare Part B reimbursement, physician representation, managed care and corporate and contracting issues. Todd has extensive experience representing physicians in all aspects of medical practice including: practice mergers and acquisitions, contract negotiation and drafting, and consulting on operational and business planning issues. He maintains a blog that can be used as a resource for current legal issues and new affecting health care providers.

**Michael T. Scott, J.D.**

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Mr. Scott, a partner in the Philadelphia office, is a litigator who has represented hospitals in a wide variety of matters, including antitrust (see, e.g., 80 F.3d 842), and pharmaceutical companies in product liability cases (see, e.g., 919 F.2d 397).

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David is Co-Chair of the firm's Health Law Practice and concentrates his practice in regulatory and transactional matters including: fraud and abuse, physician self-referral and false claims; health care compliance programs and regulatory compliance; internal investigations; governmental and third-party payor audits and investigation; health care affiliations, joint governance issues; hospital-physician relations; tax-exempt organizations; provider and facility licensing; reimbursement and payment issues; Medicare and Medicaid; certificate of need and health planning; and medical records, privacy and confidentiality issues (HIPAA). David previously served as director of the Pennsylvania Society of Healthcare Attorneys, as well as on its Physician Self-Referral, Physician Hospital Organization and Integrated Delivery System Task Forces.

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Mr. Thallner is a partner in the Philadelphia office and head of the Philadelphia Health Care Law practice. He has substantial experience in structuring, negotiating and documenting a variety of business transactions involving proprietary and charitable health industry clients, including mergers and acquisitions, physicians network development, financing, securities offerings, joint ventures and contractual relationships among providers and with third-party payers.

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Mr. Unkovic, a partner in the Pittsburgh office, has significant practice experience in all aspects of labor and employment law in the health care sector including litigation employment lawsuits, negotiation of union contracts, and defense of union organizing campaigns. He served as a hospital trustee for fifteen years.

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Michael is a partner in the firm's Health Law Practice and in its Corporate Department. His practice involves representation of a broad range of entrepreneurs and small businesses, focusing on physicians and professional practices, in particular the formation and management of their business endeavors. Michael concentrates in the field of health care where he has worked closely with more than 100 medical practices and physicians and helps them anticipate issues and set the groundwork for smooth operations and the resolution of disputes. Michael also has a strong background in business law, and serves as *de facto* general counsel for closely held and small businesses, coordinating all of their legal matters from formation and growth periods to maturity stages and exit strategies. Michael has given many presentations to medical groups on topics addressing the issues and challenges they face. Martindale-Hubbell "AV" rated, Michael has been quoted in the *Pittsburgh Tribune-Review* on year-end tax tips and has authored an article in *Smart Business/Pittsburgh* on "Avoiding Hiring Headaches."