

ATTORNEY REFERRAL INFORMATION

The ACR Legal Department provides referrals to attorneys for those radiologists and radiation oncologists who do not have representation, or who have an attorney but would like to consult with a specialist in a particular area of the law, such as medical staff bylaws. We also may provide general information on specific issues, such as contracts, with this referral sheet. Some of the information may be in sample format. Please be advised that any materials we provide are for informational purposes only and not meant to substitute for legal counsel.

While it is not essential that you have local counsel to represent you, your attorney should be familiar with your state law and administrative regulations pertaining to medical practice. Of course, it is important that you and the attorneys discuss fee arrangements, as well as the time they expect to spend on the matter, before retaining any of them to represent you.

Thank you for contacting the ACR Legal Department. If you need further assistance or have questions about the *Business Practice Issues* section of the web site, please call 1-800-227-5463 and ask for Dee Salem or you may email her at dsalem@acr.org or legal@acr.org.

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Mr. Kyle is a partner in the firm's Business and Real Estate Practice Groups. Mr. Kyle's practice focuses on the development, negotiation and implementation of organizational, financial, and transactional strategies of businesses in all stages of maturity.

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Bob's practice focuses on a wide range of healthcare regulatory, compliance and transactional matters.

He has represented clients in all sectors of the healthcare industry, including hospitals and health systems, physicians and other healthcare professionals, senior and assisted living providers, pharmaceutical and medical device manufacturers, durable medical equipment suppliers, pharmacies, and pharmacy benefit managers.

Bob has assisted providers in structuring corporate compliance programs, successfully represented clients subject to government investigations and audits, reviewed arrangements under various fraud and abuse laws, and advised on Medicare/Medicaid coverage and reimbursement rules. Bob has extensive experience negotiating and structuring health system transactions, including mergers and acquisitions, partnerships, joint ventures, and financings. He has also represented clients in a broad range of commercial contract matters, including the negotiation of employment/consulting agreements, management agreements, leases, licensing and royalty agreements, and health plan provider contracts.