

ATTORNEY REFERRAL INFORMATION

The ACR Legal Department provides referrals to attorneys for those radiologists and radiation oncologists who do not have representation, or who have an attorney but would like to consult with a specialist in a particular area of the law, such as medical staff bylaws. We also may provide general information on specific issues, such as contracts, with this referral sheet. Some of the information may be in sample format. Please be advised that any materials we provide are for informational purposes only and not meant to substitute for legal counsel.

While it is not essential that you have local counsel to represent you, your attorney should be familiar with your state law and administrative regulations pertaining to medical practice. Of course, it is important that you and the attorneys discuss fee arrangements, as well as the time they expect to spend on the matter, before retaining any of them to represent you.

Thank you for contacting the ACR Legal Department. If you need further assistance or have questions about the *Business Practice Issues* section of the web site, please call 1-800-227-5463 and ask for Dee Salem or you may email her at dsalem@acr.org or legal@acr.org.

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Eric has practiced law at Fredrikson & Byron since 1977, and is a member and past chair of the Real Estate Group. His practice focuses on real estate, real estate finance, and general corporate law. He regularly represents clients in land acquisition, development and financing projects in Minnesota and throughout the nation and in managing regulatory and environmental risks in connection with those projects.

Jesse A. Berg

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Jesse counsels health care providers on federal and state anti-kickback laws, the Stark physician self-referral law, Medicare and Medicaid reimbursement, enrollment and participation issues, HIPAA and state privacy and confidentiality matters, as well as federal and state antitrust issues. Jesse provides legal guidance to a variety of different types of health care providers, including public and private hospitals, physician groups of various sizes and specialties, and ancillary service providers, such as imaging facilities and ambulatory surgery centers.

Konrad J. Friedmann

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Kit helped establish the firm's Health Law Practice Group and is also a member of the Health Care Fraud and Compliance Group. He represents a wide variety of healthcare clients, ranging from hospitals and physician groups to HMOs. He has extensive experience in corporate work, joint ventures, regulatory compliance and investigations, and contracting (including managed care contracting).

David M. Glaser

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David is a shareholder in Fredrikson & Byron's Health Law Group and helped establish its Health Care Fraud & Compliance Group. David assists clinics, hospitals, and other health care entities negotiate the maze of health care regulations, providing advice about risk management, reimbursement, and business planning issues. He has considerable experience in health care regulation and litigation, including compliance, criminal and civil fraud investigations, and reimbursement disputes. David's goal is to explain the government's enforcement position, and to analyze whether this position is supported by the law or represents government overreaching.

Susan G. Kratz

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Ms. Kratz serves as lead counsel to major health care systems, hospitals, physician clinics and other providers in the health care area. Ms. Kratz advises health care providers in highly regulated and complex areas of the law. She is a key advisor to health care providers regarding joint ventures and other arrangements between hospitals and physicians, and regarding arrangements between health care providers and their vendors. Ms. Kratz advises clients on, among others, the federal Stark law, state and federal anti-kickback statutes, and laws regarding inducements to Medicare and Medicaid beneficiaries, and federal and state patient privacy laws. She has been instrumental in assisting clients in developing and implementing corporate compliance programs and policies, and continues to be actively involved in working with clients in the operation of those compliance programs.

Timothy B. Schmidt

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Mr. Schmidt is an editor of Lurie, Besikof, Lapidus & Co, PLLP Medical Services Group report and Profitable Law Practice Newsletter. He is a member of the American Institute of Certified Public Accountants and the Minnesota Society of CPAs. He also lectures on various tax and accounting issues.

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Ms. Snelson's practice focuses on representation of medical staffs in hospitals, ambulatory centers and other facilities, including: bylaws; credentialing; peer review; National Practitioner Data Bank reporting; disruptive behavior/sexual harassment policies; emergency department coverage policies; hospital relations; Joint Commission and other accreditation surveys; and, medical staff leadership training and retreats. (note: Ms. Snelson is also licensed in CA.)