

ATTORNEY REFERRAL INFORMATION

The ACR Legal Department provides referrals to attorneys for those radiologists and radiation oncologists who do not have representation, or who have an attorney but would like to consult with a specialist in a particular area of the law, such as medical staff bylaws. We also may provide general information on specific issues, such as contracts, with this referral sheet. Some of the information may be in sample format. Please be advised that any materials we provide are for informational purposes only and not meant to substitute for legal counsel.

While it is not essential that you have local counsel to represent you, your attorney should be familiar with your state law and administrative regulations pertaining to medical practice. Of course, it is important that you and the attorneys discuss fee arrangements, as well as the time they expect to spend on the matter, before retaining any of them to represent you.

Thank you for contacting the ACR Legal Department. If you need further assistance or have questions about the *Business Practice Issues* section of the web site, please call 1-800-227-5463 and ask for Dee Salem or you may email her at dsalem@acr.org or legal@acr.org.

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Anna is a founding member of the firm and concentrates her practice in Health Care Law representing physicians and physician groups. Anna focuses her practice on corporate and business transactions, contracts, group formation and dissolution, employment and shareholder matters, credentialing, regulatory compliance (including HIPAA, Antikickback and Stark compliance), Medicare audits and False Claims actions. Her clients include physician practices and their ancillary businesses throughout the State of Georgia, including IDTFs, free standing imaging, portable imaging, oncology facilities, dialysis centers, vascular access centers, clinical laboratories, sleep centers and ambulatory surgery centers.

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The firm specializes in fraud and abuse, false claims, healthcare liability and litigation, medical staff, HMO's and health plans.

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Katy concentrates her practice on the representation of health care providers and other health care related entities in a wide range of matters. She has represented providers of all sizes, from small practice groups to hospitals and large health systems. Past clients have included physicians, assisted living facilities, home health agencies, diagnostic imaging centers, facilities for those with mental retardation, independent diagnostic testing facilities, ambulatory surgery centers, skilled nursing facilities, therapy providers, and radiation therapy centers. Representations have been in a variety of health care related matters, including Medicare and Medicaid reimbursement and fraud and abuse compliance, certificates of need and other government approvals, licensure, acquisitions, reimbursement issues, HIPAA privacy and security compliance, operations, and litigation.

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Mr. Hawk's practice includes the representation of health systems, hospitals, pharmaceutical companies, pharmacy benefit management companies, physicians and physician organizations, and managed care organizations on a wide variety of federal and state regulatory matters, including fraud and abuse compliance, Stark Law compliance, and various certificate of need issues.

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Jay Harris is head of the firm's Healthcare Practice Group. Mr. Harris' practice focuses on transactions in the healthcare industry and on the formation of new entities and structures for the delivery of healthcare services. He has extensive experience in acquisitions and divestitures of healthcare providers, including hospitals and health systems, home health and hospice agencies, long term care facilities, ambulatory surgical centers, physician practices, dialysis and diagnostic imaging providers, dental services companies and pharmacies. Mr. Harris has represented insurance companies and managed care organizations in numerous transactions, and has also represented private equity funds and other investors in the healthcare industry. His clients have included both for profit and nonprofit entities.

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The Health Law Practice Group consists of lawyers devoted to providing a full range of legal services to clients engaged in health care businesses. Members of the Health Law Practice Group come from all areas of legal practice and include transactional lawyers, litigators and governmental advocates. Health care areas include biotech, corporate compliance, drug and medical devices, federal legislative and administrative practice, health care, HIPAA, insurance, and white-collar crime. (firm licensed in CA, DC, FL, GA, MA, MD, NY, OR, RI, TX, VA, WA)

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Richard D. Sanders is a Partner in Balch & Bingham's Atlanta office and directs the Healthcare Practice Group in Atlanta. Mr. Sanders represents a variety of healthcare providers and managed care organizations on a broad range of issues including fraud and abuse compliance, antitrust policy, physician self referral management, medical staff credentialing, Medicare reimbursement, legislative activities, and business transactions. He also represents providers and managed care organizations in their relationships with regulatory agencies, including state Medicaid, insurance, and health departments, as well as the U.S. Center for Medicare and Medicaid Services.

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Bill is the managing member of the firm and concentrates his practice in Business Transactions and Health Care Law. Bill has extensive experience in physician-hospital joint ventures, hospital based physician issues, regulatory compliance (fraud and abuse, HIPPA and EHR), medical staff and credentialing issues. During his legal career he has been a county attorney, hospital attorney, represented the state of Georgia as a Special Assistant Attorney General, taught a Master's class on Health Care Law and served as the managing partner of a mid-sized Atlanta law firm.

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Sidney Summers Welch is a partner with Arnall Golden Gregory LLP's healthcare practice. Ms. Welch concentrates on representing physicians and physician groups in all legal aspects of their practices on a national basis.

Ms. Welch's expertise includes advising her clients on federal and state regulatory matters including the federal Anti-Kickback Statute, Stark I, II & III, the False Claims Act, privacy and security issues under the Health Insurance Portability & Accountability Act, state self-referral laws, fee splitting and the corporate practice of medicine.

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Mr. Vincent is the managing partner of the firm's Atlanta office. In the healthcare field, he specializes in the negotiation and documentation of all types of physician relationships. Mr. Vincent provides advice to physician practice groups, physician/hospital organizations, joint ventures and provider sponsored networks. He oversees the drafting, review and revision of medical staff bylaws, evaluation of regulatory compliance for physicians and physician representation in licensure and clinical privilege disputes and the development of peer review, quality assurance and utilization management programs for physician organizations.

(note: firm also has offices in NY, DC, CA, CT, NJ, MA, TX, and IL)